

## GRADUATE COURSE DETAILS

|                                                            |                                                                             |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
|------------------------------------------------------------|-----------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------|-------------------------------------|---------------------------------------------|-----------------------------------------------------|----------------------------------------------------------------------------------------------------------------|--------------------------------|-------------|
| <b>Course Title: Risk Managemet in International Trade</b> |                                                                             |                                                                                                                         |                                     | <b>Code :</b>                               |                                                     | <b>Faculty:Economics and Administrative Sciences Faculty<br/>Department: International Trade and Logistics</b> |                                |             |
| <b>Education and Teaching Methods</b>                      |                                                                             |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                | <b>Credits</b>                 |             |
| <b>Lecture</b>                                             | <b>Application</b>                                                          | <b>Lab.</b>                                                                                                             | <b>Project/<br/>Field Study</b>     | <b>Homework</b>                             | <b>Other</b>                                        | <b>Total</b>                                                                                                   | <b>Credit<br/>T+A+L=Credit</b> | <b>ECTS</b> |
| 2                                                          |                                                                             |                                                                                                                         |                                     |                                             |                                                     | 2                                                                                                              |                                | 3           |
| <b>Semester</b>                                            |                                                                             | Autumn/Spring                                                                                                           |                                     | <b>Language</b>                             |                                                     | Turkish/English                                                                                                |                                |             |
| <b>Course Type</b>                                         |                                                                             | Basic Scientific <input type="checkbox"/>                                                                               | Scientific <input type="checkbox"/> | Technical Elective <input type="checkbox"/> | Social Elective <input checked="" type="checkbox"/> |                                                                                                                |                                |             |
| <b>Course Objectives</b>                                   |                                                                             | To provide basic recognition skills pertaining different risks occur in international trade                             |                                     |                                             |                                                     |                                                                                                                |                                |             |
| <b>Learning Outcomes and Competencies</b>                  |                                                                             | To recognize the concept of risk, legal aspect of international trade, insurance, financial derivatives and other tools |                                     |                                             |                                                     |                                                                                                                |                                |             |
| <b>Textbooks and /or References</b>                        |                                                                             | Uluslararası Ticarete Risk Yönetimi, İstanbul, İTO Yayın No:2008                                                        |                                     |                                             |                                                     |                                                                                                                |                                |             |
| <b>ASSESSMENT CRITERIA</b>                                 |                                                                             |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| <b>Theoretical Courses</b>                                 |                                                                             |                                                                                                                         |                                     | <b>Project Course and Graduation Study</b>  |                                                     |                                                                                                                |                                |             |
|                                                            | <b>If any,<br/>mark as (X)</b>                                              | <b>Percent<br/>(%)</b>                                                                                                  |                                     | <b>If any,<br/>mark as (X)</b>              | <b>Percent<br/>(%)</b>                              |                                                                                                                |                                |             |
| Midterm Exams                                              | X                                                                           | 40                                                                                                                      | Midterm Exams                       |                                             |                                                     |                                                                                                                |                                |             |
| Quizzes                                                    |                                                                             |                                                                                                                         | Midterm Controls                    |                                             |                                                     |                                                                                                                |                                |             |
| Homework                                                   |                                                                             |                                                                                                                         | Term Paper                          |                                             |                                                     |                                                                                                                |                                |             |
| Term Paper, Project Reports, etc.                          |                                                                             |                                                                                                                         | Oral Examination                    |                                             |                                                     |                                                                                                                |                                |             |
| Laboratory Work                                            |                                                                             |                                                                                                                         | Final Exam                          |                                             |                                                     |                                                                                                                |                                |             |
| Final Exam                                                 | X                                                                           | 60                                                                                                                      | Other                               |                                             |                                                     |                                                                                                                |                                |             |
| Other                                                      |                                                                             |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| <b>Week</b>                                                | <b>Subjects</b>                                                             |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 1                                                          | Historical perspective on international trade and definition of the concept |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 2                                                          | The concept of risk and the legal aspect of international trade             |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 3                                                          | The legislation of commerce and international regulations                   |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 4                                                          | Bilateral and multilateral agreements                                       |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 5                                                          | Conflicts in international trade                                            |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 6                                                          | Arbitration                                                                 |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 7                                                          | Introduction to risk management                                             |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 8                                                          | Midterm exam                                                                |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 9                                                          | A general view on the concept and the management of risk                    |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 10                                                         | Sources and classification of risks                                         |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 11                                                         | Different risks arise in the process of international trade                 |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 12                                                         | Risk management tools in international trade                                |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 13                                                         | Insurance and risk                                                          |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| 14                                                         | Financial derivatives and management of the operational risks               |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |
| <b>Instructor/s</b>                                        |                                                                             | Associate Prof. Suat KARA                                                                                               |                                     |                                             |                                                     |                                                                                                                |                                |             |
| <b>e-mail</b>                                              |                                                                             | suatkara@balikesir.edu.tr                                                                                               |                                     |                                             |                                                     |                                                                                                                |                                |             |
| <b>Website</b>                                             |                                                                             |                                                                                                                         |                                     |                                             |                                                     |                                                                                                                |                                |             |